Shard Capital
Capital Markets

"Thanks to our extensive network of investors and our relationship with Shard Capital Stockbrokers, we have a unique business offering that provides corporate clients with support in both capital raises and ongoing visibility."

Shard Capital Markets provides a range of financial support options to publically listed and private companies. Incorporating Corporate Broking, Investor Relations, Corporate Advisory and Alternative Finance, the team determines a company's position and financial needs before initiating an appropriate, bespoke solution drawing on a wealth of knowledge and experience.

Overview

- Provides trusted advice and support to private and public companies, financial sponsors and other professional shareholders, business entrepreneurs and high net worth professional clients
- Extensive network of UK institutions, private client brokers, wealth managers and family offices
- Dedicated team with many years' experience
- Supported by research and other internal departments at Shard Capital
- FCA regulated

Divisions

Corporate Broking

Pro-actively manages the relationship between a corporate client and its shareholders and raises capital

- Flotations
- Primary and secondary fundraisings
- Accelerated bookbuild
- Placings
- Open offers
- Rights issues
- Alternative funding solutions
- Mergers & acquisitions
- MBOs & MBIs
- Disposals
- Pre-IPO

Investor Relations

Increases the general visibility of a company

- Shareholder analysis
- Investor targeting & introductions
- Event organising, management & support
- Roadshows
- Feedback reports
- Briefing materials & notes

Alternative Finance

Assists growth companies with sourcing larger capital requirements

- Royalty and streaming
- Offtake
- Convertibles
- Mezzanine finance
- Hybrid structures
- Traditional debt

Corporate Advisory

Classical strategic and tactical advice and execution

- Strategic advice on corporate activities
- IPOs
- Capital raisings
- M&As
- Source
- Evaluate
- Manage & execute financial deals

Shard Capital
Capital Markets

How we do it

Information

- Analyst research
- Flash notes
- Regular market intelligence
- Capital market views

Dissemination

- Social media
- Telephone
- Email
- Direct Marketing
- Road Shows

Network

- Private Client Stockbrokers
- Wealth Managers
- Institutions
- Funds
- Family Offices
- Internal businesses at Shard Capital: Stockbrokers + Funds

Board

DAMON HEATH
Corporate Broking / Investor Relations

Damon has an in-depth knowledge and understanding of the growth company arena, having worked in the sector since 1996. Following a period working in the health service, he moved to the City to focus on the small-cap market where he has dealt with retail, professional, institutional and corporate clients. Damon is a holder of the Investment Management Certificate from the Chartered Financial Association.

KATRINA DAMOUNI
Alternative Finance

Katrina has broad capital markets experience having worked with numerous TSX, ASX, London listed as well as private natural resource companies in raising debt and equity. She now assists growth companies in sourcing and tailoring creative financing solutions through royalties, streams, offtake, convertibles, and other hybrid structures as well as traditional debt. Katrina is a graduate of McGill University, Montreal, Canada.

ERIK WOOLGAR
Corporate Broking / Investor Relations

Erik has eight years' experience working in the growth company arena from both an investor relations and corporate broking perspective. Beginning his career focusing on the natural resources sector, Erik has subsequently demonstrated his ability to advise and provide insight to a wide range of corporate clients. Erik has been instrumental in bringing several companies to market, both AIM and standard listings, in addition to advising on a number of AIM transactions. He has a strong network of contacts across the investment community, and holds a number of CISI qualifications whilst currently studying for the ICAEW corporate finance diploma

NICK PRICE
Corporate Advisory

Nick began his career in 1982 as a Eurobond trader with SGST Securities, a subsidiary of Societe Generale, before joining a private bank, BSI, as a fund manager. After completing an MBA he worked as a consultant on a number of alternative investment projects and in 2003 joined hedge-fund manager Continuous Time Finance LLP as their COO. He has been the Fund Manager of AM2 (Bermuda) Limited since inception (2006) and co-manages the New Science Global Healthcare Fund (scheduled for launch 2016). Nick is a holder of the Investment Management Certificate from the UK Society of Investment Professionals.

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